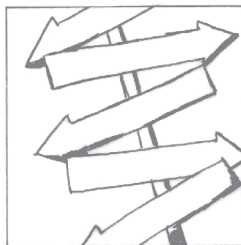


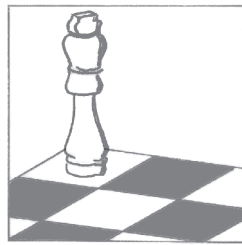
PROCON

LAWYERS AND ENGINEERS

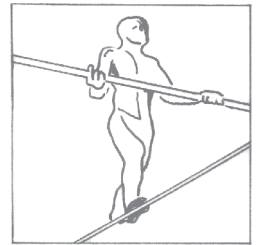
SUCCESS IS NOT A QUESTION OF LUCK ...



CONTRACTS



CLAIMS



RISKS

... BUT OF THE RIGHT PARTNER

PROCON Project Consult International GmbH – Berlin

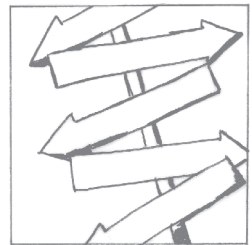
SUCCESS IS NOT A QUESTION OF LUCK

BUT OF THE RIGHT PARTNER

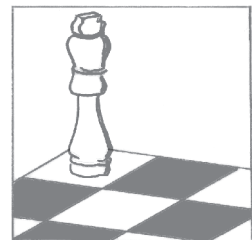
The risks of projects increase constantly. Projects become more complex and more challenging; execution times and the budgets are shortened. More often claims decide on success or failure. As this situation requires new ways reaching project success, the importance of specialists increases permanently who know how to master contracts, claims, risks and the everyday challenge.

PROCON – contract, claim and risk management

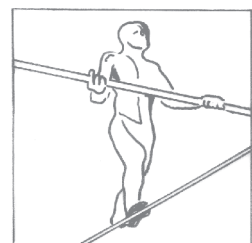
PROCON has specialised as an independent partner exclusively acting in the fields of contract, claim and risk management. Our concentration on this key competence together with our extraordinary experience enables us to find successful and innovative solutions.



CONTRACTS



CLAIMS



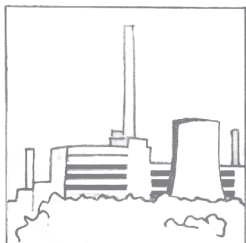
RISKS



CIVIL

PROCON – lawyers and engineers

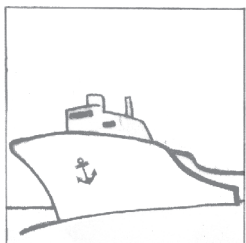
No other area requires as much interdisciplinary knowledge as the contract, claim and risk management. Every decision has to be based on technical, commercial and contractual knowledge. Therefore, we work in a team of lawyers and engineers up from the beginning. Thus, we link together the specific knowledge from both areas: neither misunderstandings nor interface losses occur. Besides, you can build on our long-time experience and creativity as well as on our competence and innovation strength.



INDUSTRY

PROCON – the new concept

Our independence and the joint knowledge of our internationally experienced lawyers together with the long-lasting experience of our engineers in design and construction allow us to take strong decisions. Based on this we find always exceptional solutions. We understand ourselves not as consultants, but we are your responsible project partners avoiding risks, conflicts and damages.



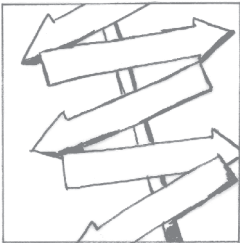
NAVAL

PROCON
your partner for project
success

CONTRACT MANAGEMENT

YOUR GOAL: EXACT FULFILLMENT OF CONTRACT

PROCON POINTS THE DIRECT WAY



The complexity of projects increases. Contracts regulate an increasing variety of single conditions. We lead you through this thicket of contracts. Therefore, we fall back on our decades of experience in checking and administering national and international contracts. Especially we are focused on civil, naval and plant construction works.

As usual, the difficulties arise from the details. We recognise, analyse and evaluate the legal, commercial and technical regulations with equal competence. So nothing remains secret.

Contract knowledge – the basis for project success.

Our contract analyses, check lists, schedules and index files will guide you through the contractual thicket. Thus, you will reach your goal. Every contract admits interpretations. Therefore, we advise you of possible chances and develop together with you strategies to enforce the most advantageous interpretation.

PROCON manages contracts through all project phases. We support you during the acquisition and up to the end of the warranty period.

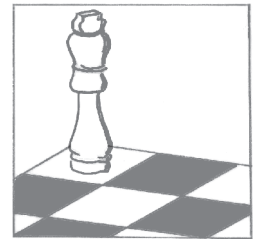
PROCON
**project success by contract
management**

CLAIM MANAGEMENT

MANY EVENTS WILL CHANGE YOUR PROJECT

PROCON PUTS YOUR INTERESTS THROUGH

Every project begins with planning. Various events request for changes of this planning during the different project phases. This results in new interpretations of the contract, in design changes, in additions or in alterations. New requirements change the project, lead to disruption or require acceleration: the number of causes to base a claim on is nearly infinite.



At this point the work of our lawyers and engineers starts. We work strictly following our claim-logic and our well-proven systematic.

It is about your good money – therefore, we are prepared for extreme.

Our claim management deals with all preconditions: the history, the technical background, the foundation of claim, the calculation and especially the proofs. Our specialists work out the logical argumentation and develop successful strategies for negotiations.

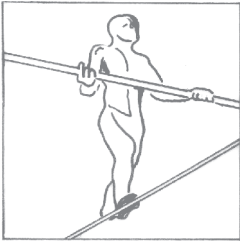
PROCON enforces your interests strictly and reject unjustified demands efficiently.

PROCON
project success by claim
management

RISK MANAGEMENT

CHANGES AND RISKS BELONG TO EVERY BUSINESS

PROCON HELPS TO KEEP THE BALANCE



Every business includes risks and chances. Hence, it is necessary to know early about all project risks in order to take actions in time. Furthermore, prevention of risk lies in the very own interest of each party.

Our own IT software helps to take advantage of chances and to master risks. We identify risks in very early stages due to our long-term project management experience.

Risk management – be prepared by risk knowledge.

Regarding risk management we benefit from the huge number of national and international projects which we administered as risk manager in charge. Hence, we recognise not only risks in early project phase but develop also effective strategies with regard to treatment of risks.

PROCON informs you about risks and advises about the most efficient way of handling and preventing them.

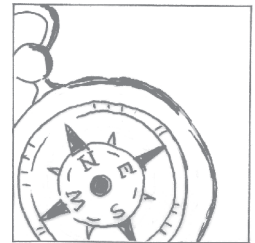
PROCON
project success by risk
management

PROJECT COMPETENCE

IRRESPECTIVE WHICH PROJECT YOU REALISE

PROCON ASSURES YOUR PROJECT TARGETS

PROCON guarantees an effective conflict management. We analyse, value and make benefit of contracts and project situations. We enforce the interests of our clients successfully and efficiently. Our work is based on PROCON procedures and a well-recommended systematic. Therefore, our clients trust us and transfer us a high degree of responsibility.



PROCON – we are not consultancy but your responsible project partner

Our active conflict management is always focused on negotiated settlements of conflicts. But if necessary we are not only preparing court-proof documents but will also enforce your rights in mediation, arbitration and court proceedings.

PROCON – lawyers and engineers for holistic solutions

Nevertheless, we are proud of the innovative ideas, long-term experience and high creativity of our lawyers and engineers. This guarantees our strength to achieve always the best solution for our clients.

PROCON
your partner for project success

PROCON

Projekt Consult International GmbH
Haynauer Str. 60 | D-12249 Berlin
Phone +49 (0) 30 81 00 17 60.0
Fax +49 (0) 30 81 00 17 60.90
info@procon-projektconsult.de
www.procon-projektconsult.de